

Partnership Workshop Question: Imagine it's Spring 2020 and your grant initiative is being featured in the HPOG final report for your *innovative and exciting* best practices around building better partnerships. What happened? What did you do?

Create a framework to communicate consistently	Build a sustainable alliance to achieve mutual goals & outcomes	Streamline the process so it is customer-centric
Make partners understand the HPOG opportunity- what we bring to the table	Get funding to continue HPOG model	Create common intake form
Create and share common vocabulary works, language, and elevator speech	Create connections with elected officials	Create/get common case management system
Market value-added services	Create an HPOG, employer, gov't agency, and CBO alliance	Categorical eligibility (mix of different agencies, requirements)
Brand the HPOG model	Established mutual support, goals, and outcomes among partners	Seeing outcome measures of partner agencies
Create consistent messaging	Building better relationships- focus on today and tomorrow (not the past)	Flexibility of strategies/services
Build trust throughout all the partnerships and stayed consistent	Family case manage to approach makes partnerships crucial	Eliminating duplicate assessment and evaluation of clients (by sharing results, using common tools, etc.)
Work closely with multiple levels within partner organizations		Do cross-training between agencies and HPOG
Do timely update on programs- web portal?		Partner with CBOs/employers to create pre- & post-credential volunteer opportunities that are valued as work experience
HPOG is the bridge organization		
Mutual marketing of success stories		